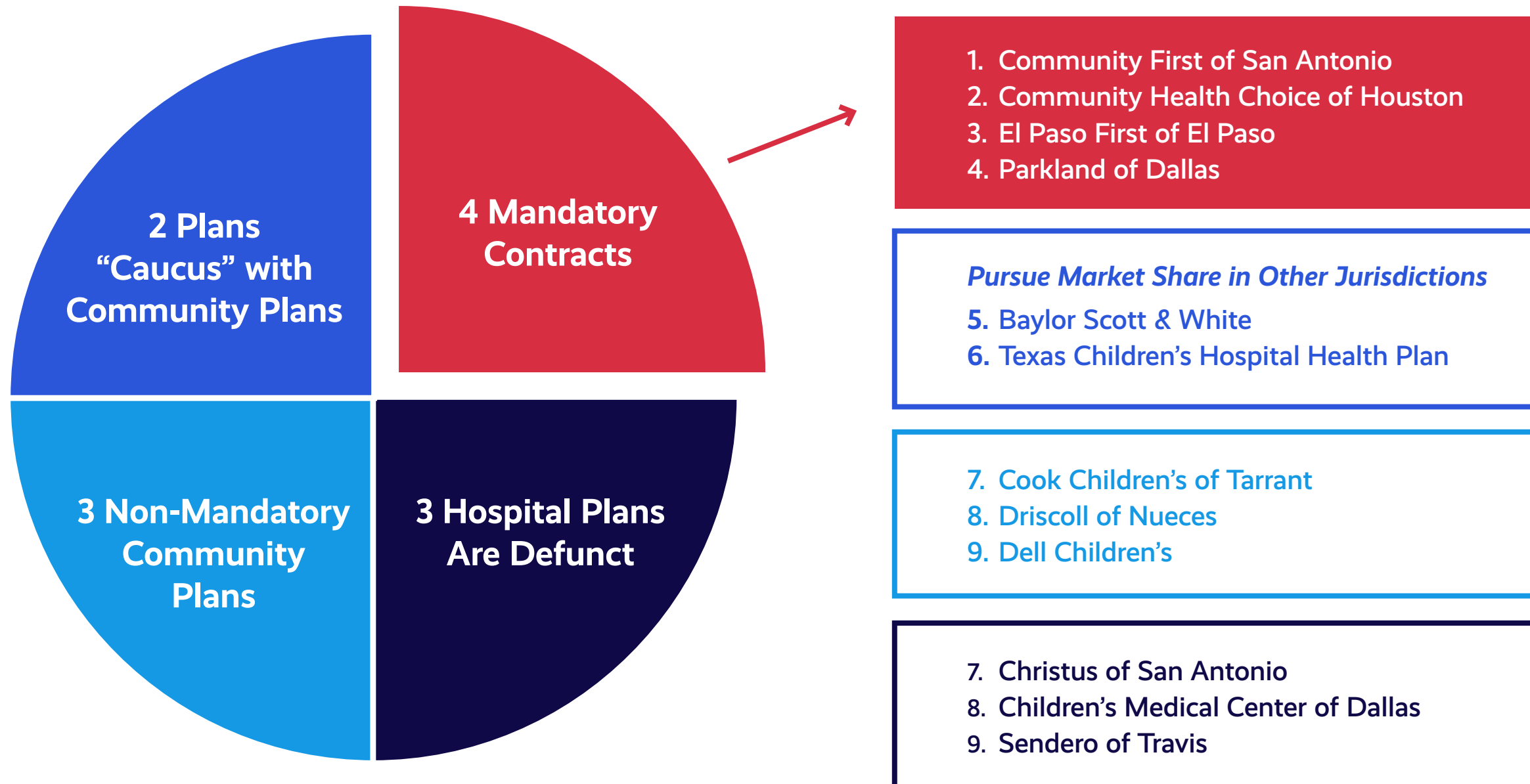


# 12 Different Hospital-Based MCOs are Known as 'Community Plans'

*Four Receive Mandatory Contracts; Two Are Not Linked to Specific Communities and Seek Market Share Expansion like For-Profit Plans*



# An Aggressive Market Share Play By A Houston MCO Will A Force A Radical Change To The Competitive Landscape In The \$50 Billion Medicaid Marketplace

## COMMUNITY HEALTH CHOICE OF HOUSTON IS SUING THE STATE OF TEXAS FOR A MANDATORY CONTRACT.

1. Community Health Choice (CHC) scored last of ten competitors in the recent STAR+PLUS procurement.
2. HHSC to CHC in response to protest: *“CHC bid proposal and oral presentation failed to meet Section 533.004(b) requirement of demonstrable performance.”*
3. CHC has mismanaged its premium dollar for each of the last two years.
4. CHC is among the most inefficient plans in Texas, according data submitted by CHC to the state.

## HHSC ATTEMPTED TO UPHOLD THE INTENT OF THE LEGISLATURE & BEST VALUE

*Community Health Choice of Houston recently bid on Medicaid business, but HHSC declined to give them a contract. Here is one of HHSC’s responses to CHC:*

***“CHC received the lowest technical score out of all respondents in the Harris and Jefferson service areas. CHC was invited to make oral presentations but failed to demonstrate it would be able to comply with all STAR+PLUS’s contractual, regulatory and statutory provisions relating to participation in the Medicaid Managed Care Program.”***